

## WHAT YOUR MEMBERS SEE

These few tips will guide you on how to connect and engage better with your members during a live-stream class or webinar. Additional tips can also be found on this video link.

→ WATCH VIDEO

CLOTHING	FACIAL EXPRESSIONS	EYES	INTERACTION	MOVEMENT
Use color with caution	Warm face – relax and smile. Be expressive	Keep a sparkle in your eyes and look straight down the barrel	Down through the camera to the people at home	Stand your ground, don't fidget.  Move with purpose for effect
Be sensitive about the colors				
you choose to wear: avoid green	To help you appear approachable	Remember to blink: It is easy to	Use eyes, smile, names, high fives	Posture: Stand up straight with feet hip-width
(if you will be speaking or teaching	when talking to the camera, nod	get mesmerized by the camera lens	and keep engaging the people at	apart. Knees slightly bent and think proud,
against a green screen), black,	your head a little when speaking.	and appear to be staring into space.	home – praise, encourage, ask	but relaxed, open and natural. Practice good
white, or bright red. Another no-no:	If you want to appear credible,	Remember to blink at the end of	questions, empathize. Mimic	posture. Movement on camera can be very
shiny fabrics or busy patterns	then keep your head still and slightly	each sentence	teaching in a live class	distracting, when it's not necessary. Be careful
	drop your chin at the end of a			to avoid movement that doesn't have a purpose
Reebok: Wear newest range	sentence	TIP: Close your eyes tilt your head		
of co-branded, and the newer		forward taking a deep breath. Calm		Gestures: have a resting posture for your hands,
(i.e. less washed) the better	The camera loves a smile!	your mind and focus on the opening		use them for emphasis, but not too much. Avoid
so the colors pop. Iron!	Unless you are delivering bad news,	statement you want to make. Exhale,		'crutch clutching'. Gestures are a very powerful
	you should smile. Smiling not only	pick your head up, open your eyes		aspect of self-expression. Keep your elbows
	warms your visual presentation,	and start. Guaranteed to help you		bent around the mid-section of your body.
	it also warms your voice	look bright and engaged		That way your hands will be above your waist
				and below your shoulders – visible but not in
	TIP: Speak the entire time through			the way!
	a smile. It lifts your face and your			
	enthusiasm (even when discussing			All movement on camera is exaggerated:
	serious topics) and helps puts a			If you want to move forward to show interest
	twinkle in your eye			or speak more directly to the camera/audience,
				then make it a slight movement. Avoid
	Hold that smile: Done saying what			frequently moving forward and back from
	you have to say? Continue to look			the camera.
	directly into the camera lens with a			
	smile as you count to 10. Then it's			Staging: Be sure to have your visual markers
	a wrap!			to guide you. In the less static programs (i.e.
				dance) mark your return early when coming
				back from moving away

## WHAT YOUR MEMBERS HEAR

## VOICE

Talk to the camera: Look directly at the camera? Create an imaginary audience for yourself and strive to connect with your listeners

Inclusive language: To create better engagement, use more inclusive language such as us, we and let's instead of I, I want you, and me. Also be sure to celebrate the end of each track, or working block with the people at home

Class Focus: LIVE streaming class is for consumers as well as instructors so we must be very clear and simple and teach to new people. So, pull back on the amount of coaching, be very easy to follow, as if teaching to new people, and then just layer in one or two intelligent cues for our instructors

**Vocal contrast:** Have good contrast in your voice, so you are interesting to listen to

**Volume:** Louder for more authority, quieter to draw audience. Be knowledgeable around the audio you are using

**Speed:** Slower for more excitement, slower for more thoughtful communication.

TIP: When you feel the need to speed up, slow down!

**Tone:** Keep it conversational, like talking to a friend, warm and natural. You don't need to be word perfect

**Emphasis:** Use this to make points and to be interesting to listen to

**Pause:** Master the art of the pause. Avoid filler words like um, ah..

**Articulation:** Pronouncing everything clearly and correctly

**Breathe:** It may be an involuntary reaction, but for some reason when speaking in front of camera speakers "get on a roll" and forget to breathe

TIP: The end of each sentence is also a good place to take a breath

**Reboot:** Flubbed up! Not to worry, it happens!

TIP: Take your lead from the pros, pause and pick up again with a complete thought. Remember, no apologies needed, keep a good sense of humor, stay focused and forge ahead

